To: Stanford Faculty and Staff  
From: Kam Moler, Vice Provost and Dean of Research  
Date: February 1, 2019  
Re: Memorandum on Relationships with Entities Identified as Presenting Elevated Export Control or Information Security Risks

This memo addresses steps that must be taken by Stanford faculty in advance of initiating or renewing a research collaboration, industrial affiliate relationship, or other institutional research relationship with an entity (“Entity”) that the Dean of Research (VPDoR) office, together with the Information Security Office (ISO), has determined presents elevated export control or information security risks. The Director of Export Compliance, the Industrial Contracts Office and the Office of Sponsored Research will assist Faculty in identifying such Entities. The determination of risk will be based on US Government Restricted Party List screening, information provided to the University by a federal agency, or information in the public domain.

In some cases, the finding may be that it is unlawful to engage with an Entity. If it is not unlawful, but risks are identified, VPDoR will initiate an assessment of the export control or information security risks identified, in consultation with ISO. VPDoR will then evaluate whether it is in Stanford’s interest to accept financial support or otherwise engage with the Entity. If the prospective support involves a gift, VPDoR will present its findings and recommendations to the Office of Development for concurrence.

If the University concludes that the risks are acceptable and manageable, the faculty member who is responsible for the research-related activities with the Entity, either as a PI, industrial affiliates program director or in another role under the terms of the University’s agreement with the Entity must:

1. Inform the School Dean, the Director of Export Compliance and the Chief Information Security Officer in advance and in writing of onsite activities proposed for visitors from the Entity. In some cases, a plan may be required to supervise those visitors working with Stanford research groups when they are on campus.

2. Meet with the Director of Export Compliance to discuss potential export control risks, and the process for review by the Director of Export Compliance of visitors from the Entity who will be working on campus.

3. Obtain approval from the Information Security Office before allowing representatives of the Entity to transport, install or otherwise implement hardware or software on campus.

4. Ensure that representatives of the Entity are not issued a SUNet ID.

There may be instances when the Director of Export Compliance in VPDoR and the Assistant Vice President and Chief Information Security Officer in the Office of the Vice
President for Business Affairs and Chief Financial Officer (VPBA) determine in
collaboration with a non-academic unit that the non-academic unit’s proposed business
relationship with an Entity presents elevated export control or information security risks. In
those instances, Director of Export Compliance and the Chief Information Security Officer
will present the identified risks to the Office of the General Counsel (OGC) and VPBA for
evaluation. If the VPBA determines that the proposed non-academic business relationship
is acceptable and manageable, the non-academic unit will be expected to implement Steps
1-4 above.

General questions regarding this policy should be addressed to Steve Eisner, Director of
Export Compliance (steve.eisner@stanford.edu, 724-7072). Specific questions regarding
information security procedures should be addressed to Michael Duff, Assistant Vice
President and Chief Information Security Officer (securityofficer@stanford.edu, 721-3111)